



A Pragmatic Value approach to SMIDs

August 2024



SMID-cap companies deliver higher risk adjusted returns yet priced at a record relative discount to large caps



Natural extension of Antipodes' industry-led research approach



Demonstrated track record of alpha since strategy since inception

Antipodes Global Opportunities Fund – Launched November 2022

Performance, p.a.

Annualised, since inception (Nov-22), net of fees



Fund
19.9%

Benchmark
12.5%

Excess
+7.4%

Superior risk adjusted returns

Sharpe Ratio



1.24

0.79 ACWI SMID

Capital preservation focus

Downside Capture



72%

Market
Drawdown
100%

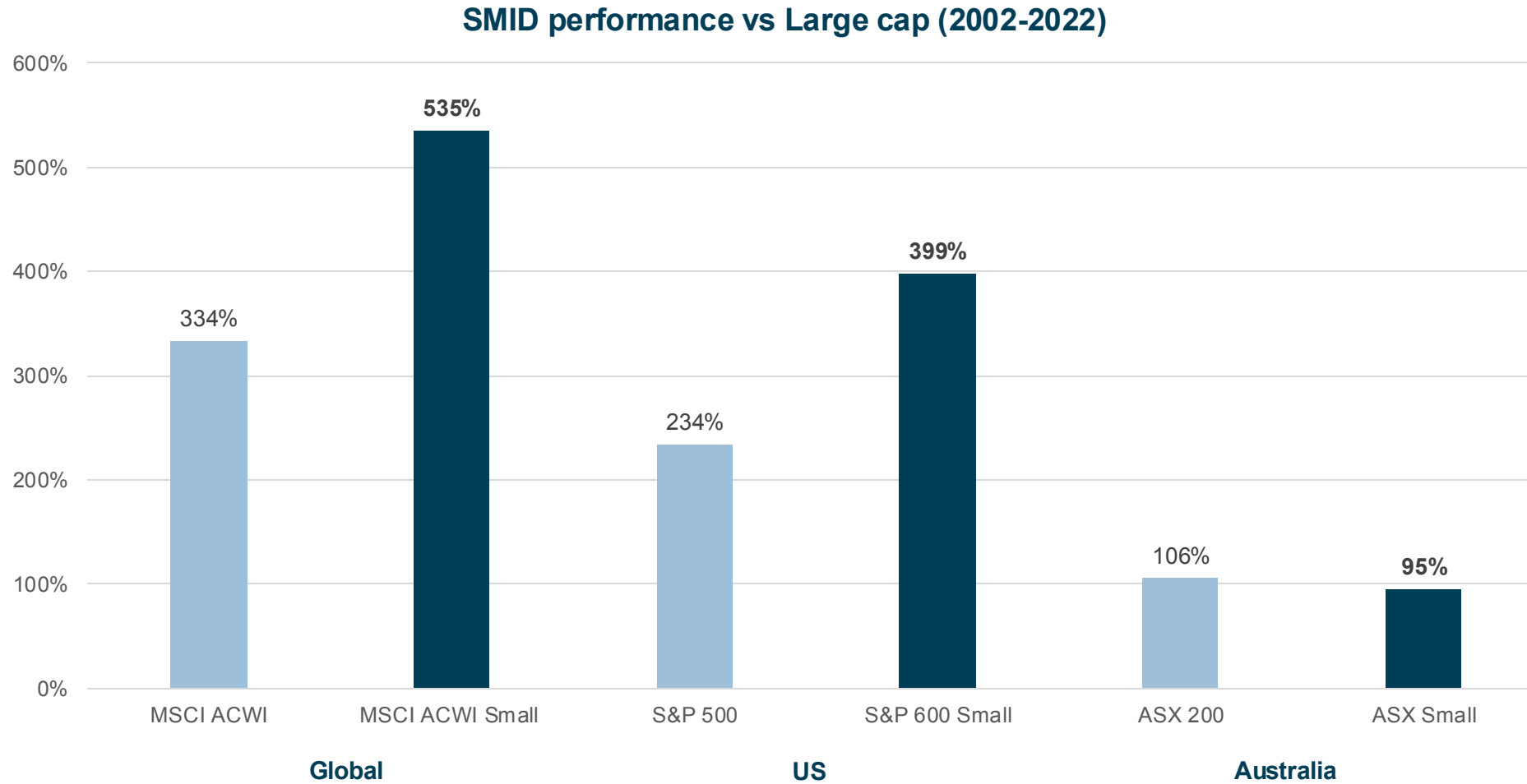
Diversified global exposure



60 Stock portfolio, > 15 Countries

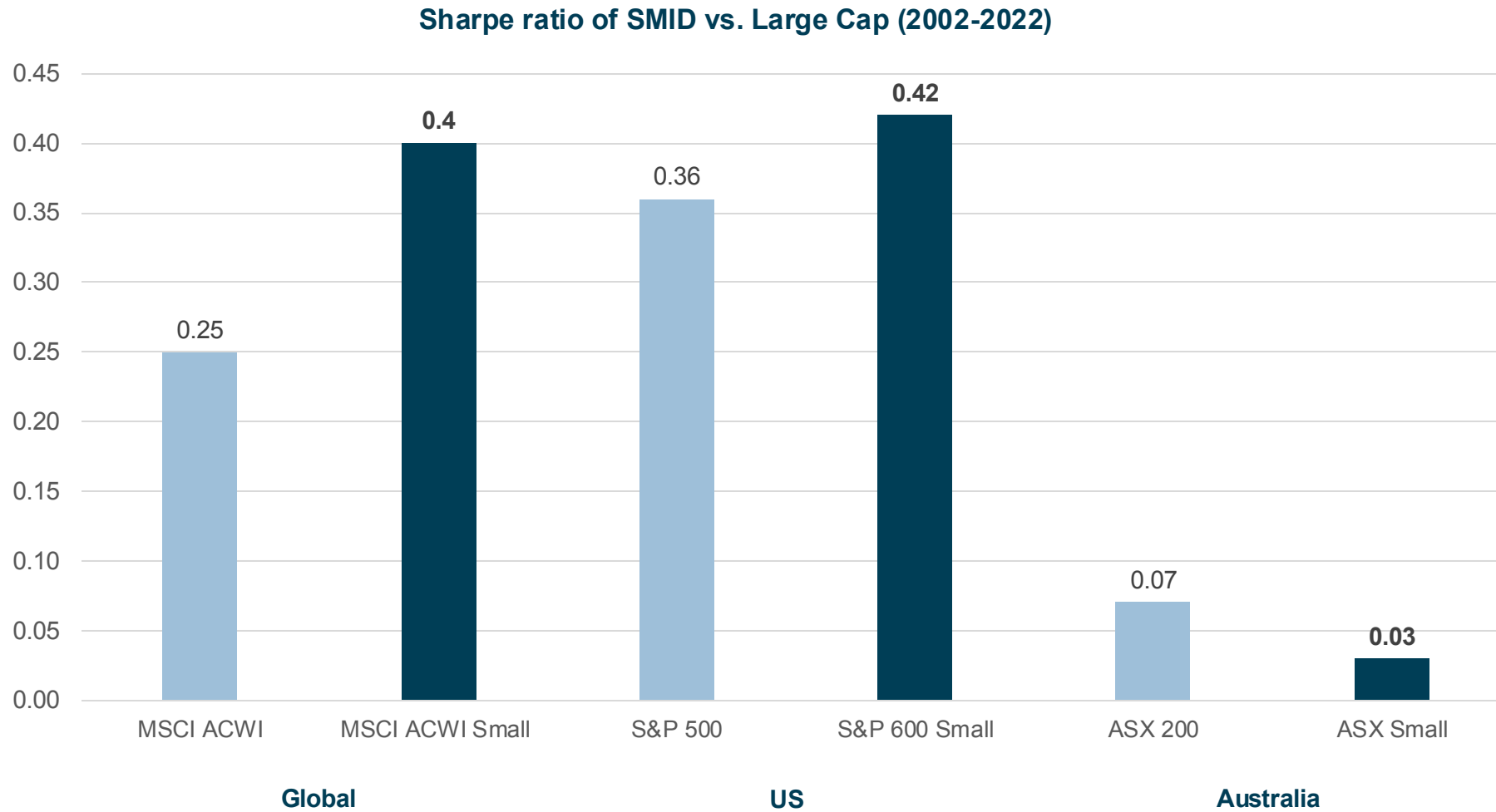
As at August 2024

Global SMIDs outperform



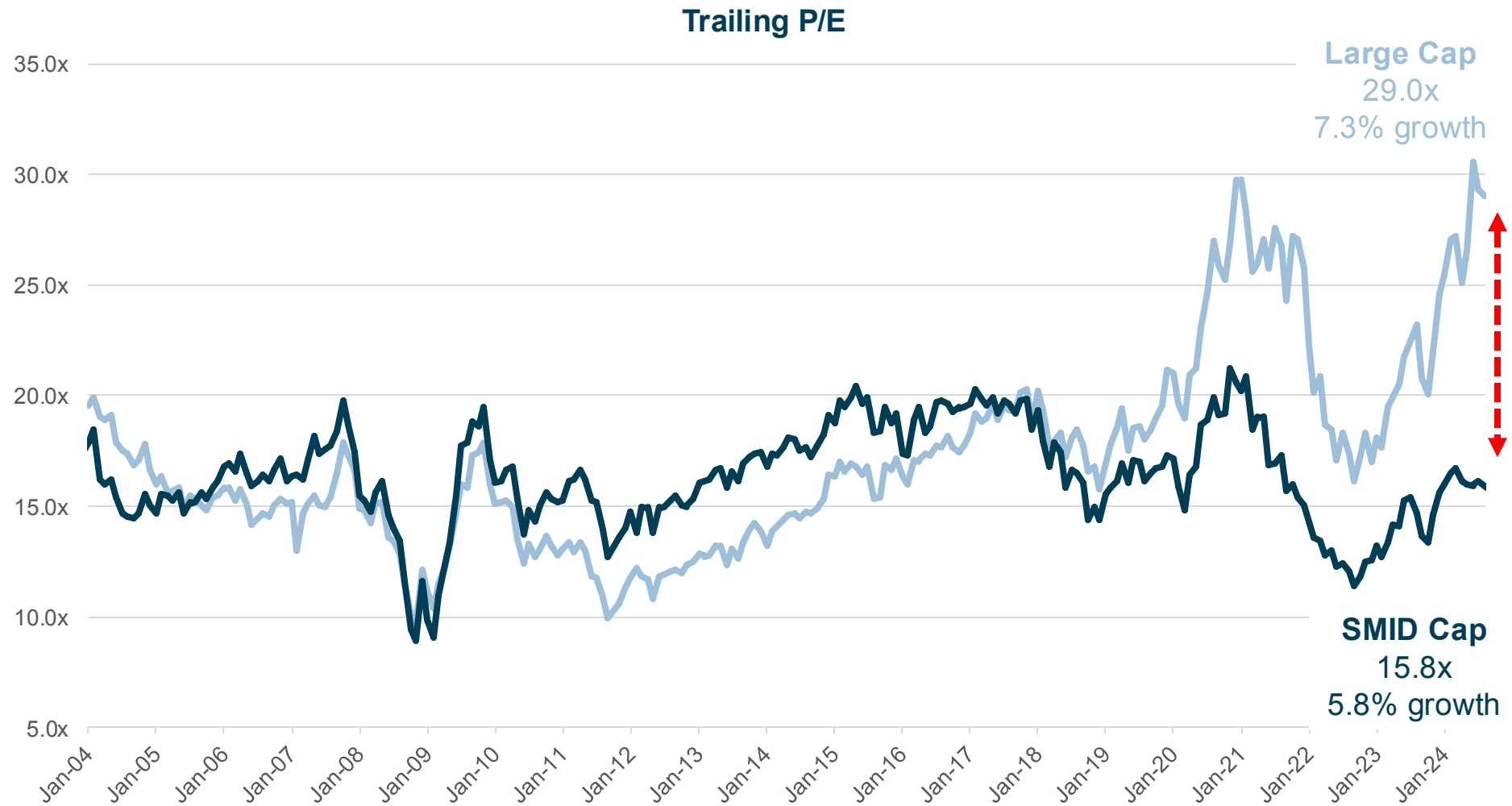
Source: Bloomberg Finance L.P., Factset, and J.P. Morgan all figures in USD

SMIDs deliver higher risk adjusted returns



Source: Bloomberg Finance L.P., Factset, and J.P. Morgan

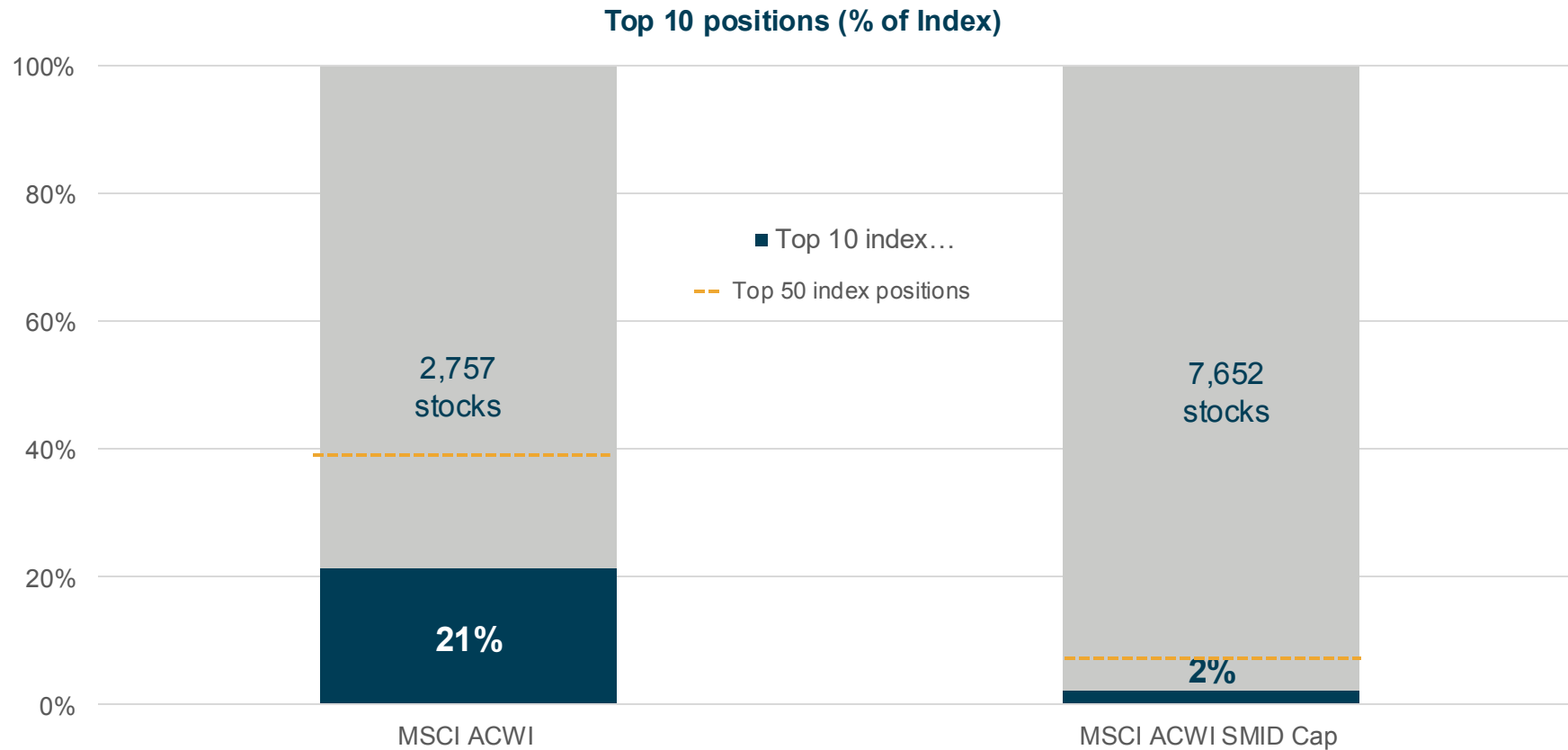
SMID companies at record ~50% discount to large caps, yet similar growth



Source: FactSet, Antipodes,
Growth defined as 7-year trailing & 3-year forward estimates


Active, industry-led approach to uncovering opportunities

- Top 10 index positions represent over one-fifth of the large cap index vs. 2% of the SMID cap index




Source: MSCI, as at 31 July 2024

Industry-led research identifies opportunities presented by change



Cyclical change



Structural change



**Socio/
Macroeconomic change**

Why mispriced

- Scars of the downturn
- Non-linear change not recognized
- Long-term accumulation of risks below the radar

Buy

- Incumbents entering a recovery
- Structural grower early in adoption cycle
- Cheap hedges on tail risks/opportunities

Avoid

- **Value traps**
- **Growth traps**
- **Biases**

Leveraging Antipodes' 30-strong investment team

- Antipodes' industry-led research platform identifies the winners and losers across the industry value chain

Example

| | |
|--------------------------|-------------------------------------|
| Industry Analysis | Semiconductors |
| Coverage Team | Hardware, Industrials & Commodities |



| | |
|-------------------------------------------|-----------------------------|
| ASM International (Netherlands) | SK Square (Korea) |
| | |

Example

| | |
|--------------------------|-------------------------------------|
| Industry Analysis | Financials |
| Coverage Team | DM Domestic team + EM Domestic team |



| | |
|---------------------------|-----------------------------|
| NuBank (Brazil) | UniCredit (Italy) |
| | |

Example

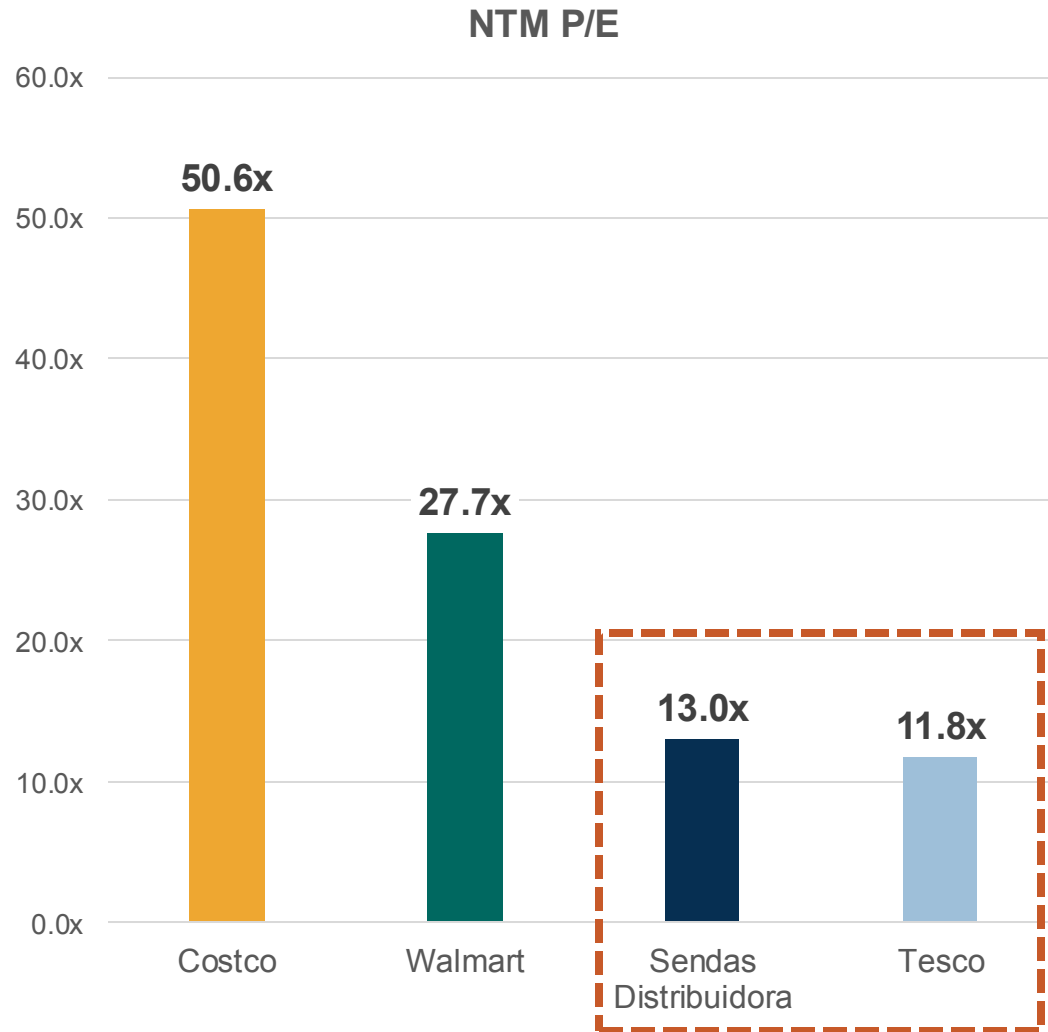
| | |
|--------------------------|-----------------|
| Industry Analysis | Pharmaceuticals |
| Coverage Team | Healthcare |



| | |
|----------------------------------------|-----------------------------------------|
| Structure Therapeutics (USA) | Alnylam Pharmaceuticals (USA) |
| | |

Illustrative only and not a recommendation to buy or sell any particular security.

Global Supermarkets – pay the right price for growth

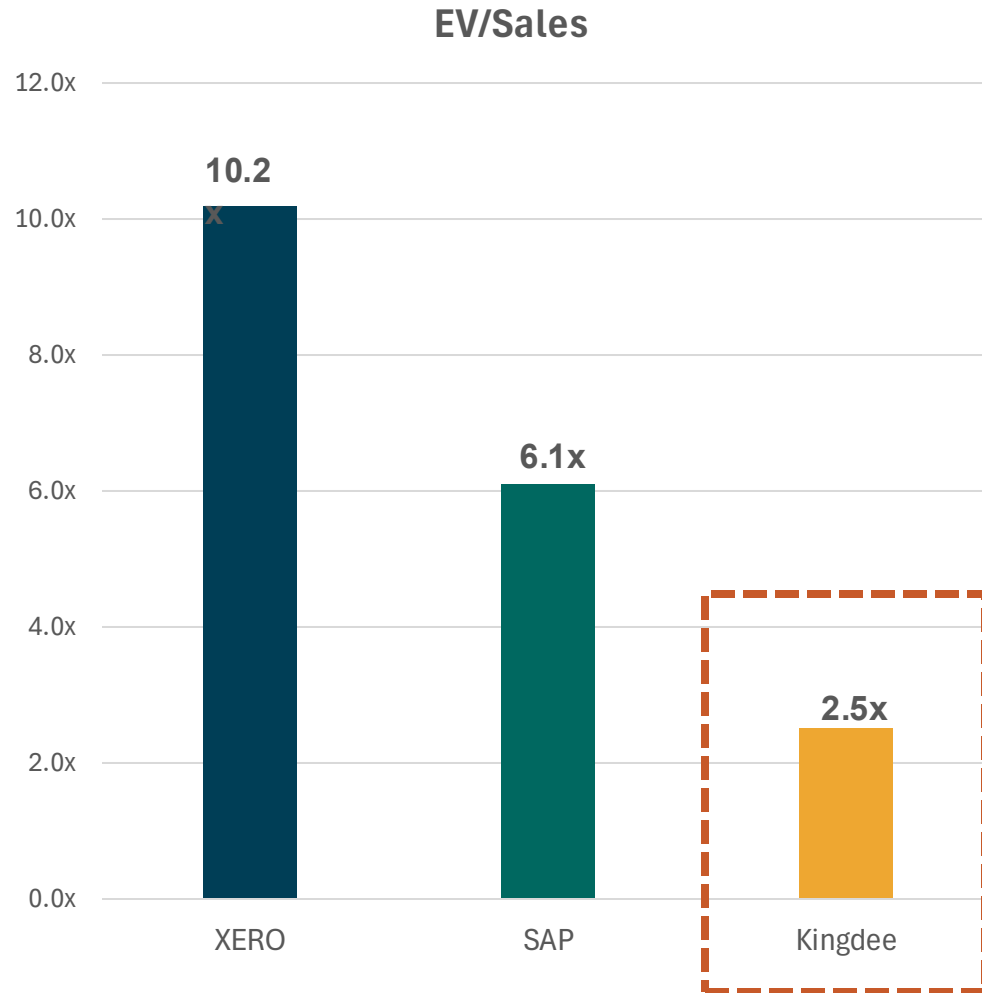


Source: Antipodes, Factset
 Illustrative only and not a recommendation to buy or sell any particular security

- Dominant supermarket chains
 Growth linked to store roll out and food inflation
- Scale enables buying power reinvested into lower prices for consumers, reinforcing competitive advantage
- Successful shift to online harnessing existing store footprints
- Equivalent businesses far more expensive in the US

| 3Y Sales Growth forecast (p.a) | |
|--------------------------------|-------|
| | 6.4% |
| | 10.4% |
| | 35.7% |
| | 9.0% |

Enterprise resource planning – look beyond large caps



Source: Antipodes, Factset
 Illustrative only and not a recommendation to buy or sell any particular security

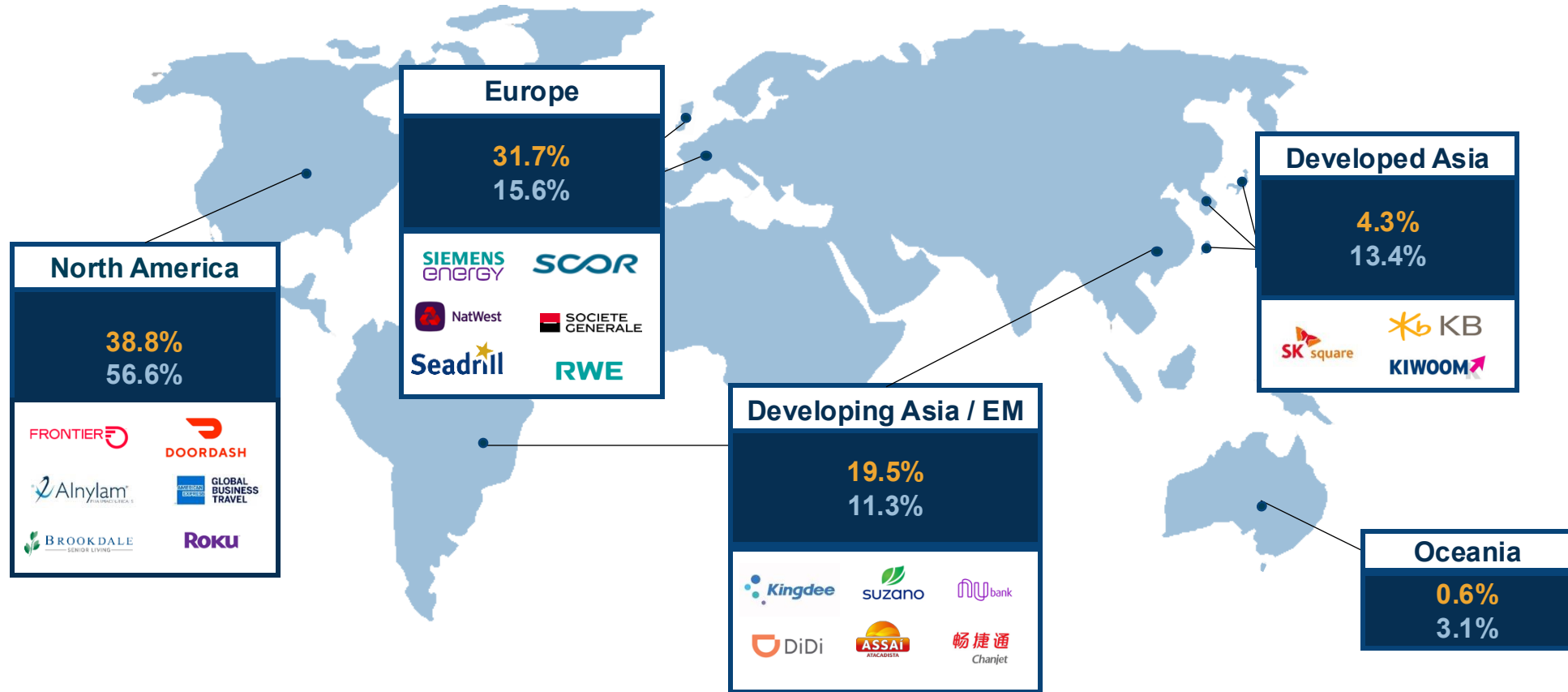
- Dominant ERP platforms with growth linked to SME and large enterprise adoption
- Policy tailwinds Chinese domestic providers to replace SOEs using external software by 2027
- Kingdee trading at near trough multiples as pathway to profitability continues
- Equivalent large-cap businesses with similar growth rates far more expensive in developed markets

| 3Y Sales Growth forecast (p.a) | |
|---------------------------------------------------------------------------------------|-------|
|  | 18.7% |
|  | 11.3% |
|  | 15.0% |

Global diversification – Identifying value opportunities across the world

Antipodes Global Opportunities Fund regional positioning

Key: **Antipodes Global Opportunities**
MSCI All Country World Index



As at July 2024
 Source: Antipodes
 5.1% held in cash.

Delivering strong client outcomes

| Period | Net return | Index return | Excess |
|----------------|------------|--------------|--------|
| 3 month | 2.9% | 3.4% | - 0.4% |
| 6 month | 7.8% | 4.8% | + 4.1% |
| Year to date | 15.8% | 10.3% | + 5.5% |
| 1 year | 15.3% | 11.6% | + 3.8% |
| Inception p.a. | 19.9% | 12.5% | + 7.4% |



Superior risk adjusted returns¹



Superior performance in both up and down markets¹



Globally diversified alpha generation
In Europe, North America, Asia and Latin America

Returns calculated net of fees, since inception, 2 Nov 2022 to 31 August 2024.

¹ Since inception of the Antipodes Global Opportunities Strategy

Source: Antipodes



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