

Solaris Australian Equity Income Investing

Sustainable Yield

What matters most?

How we invest

Pinnacle Summit, July 2022

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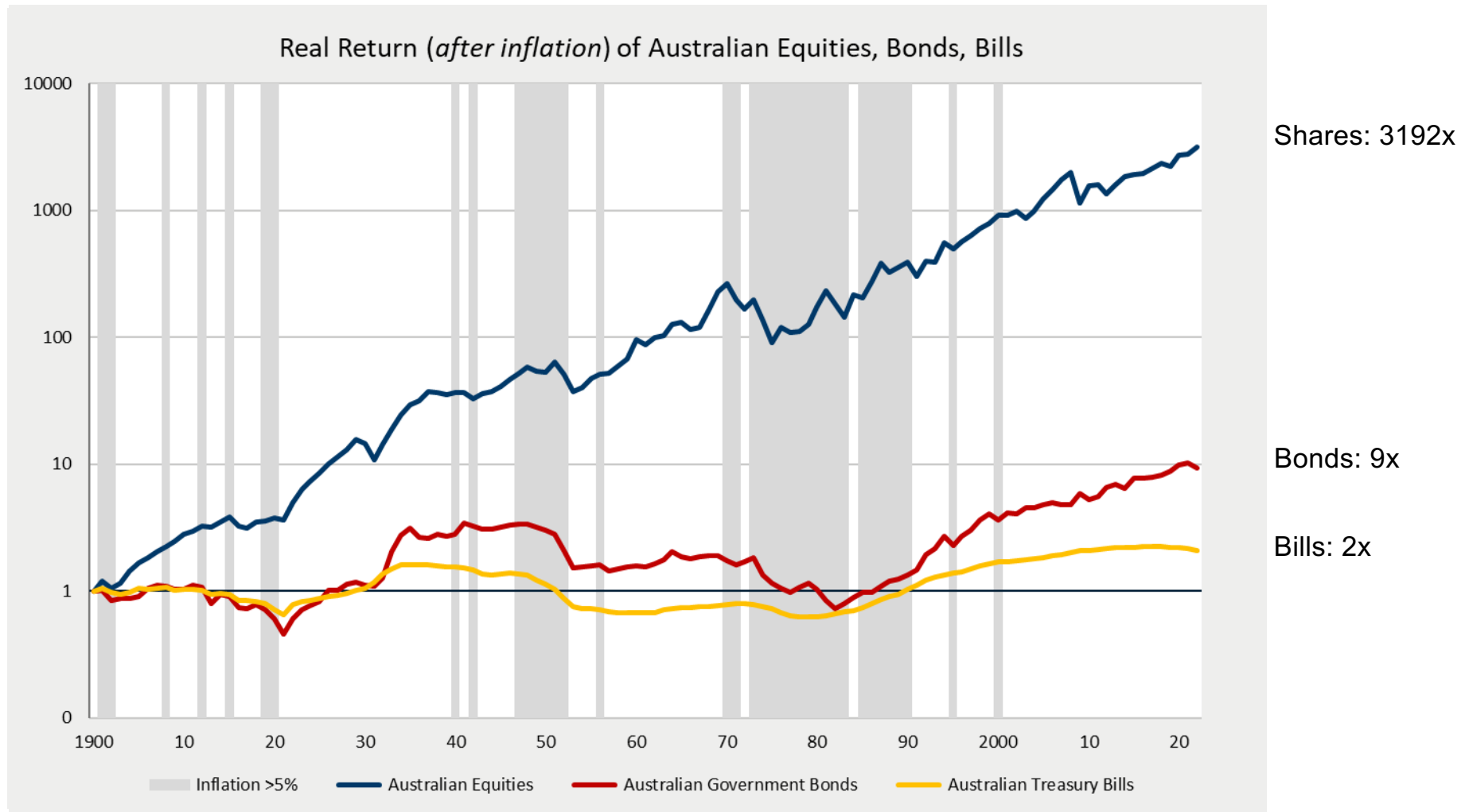
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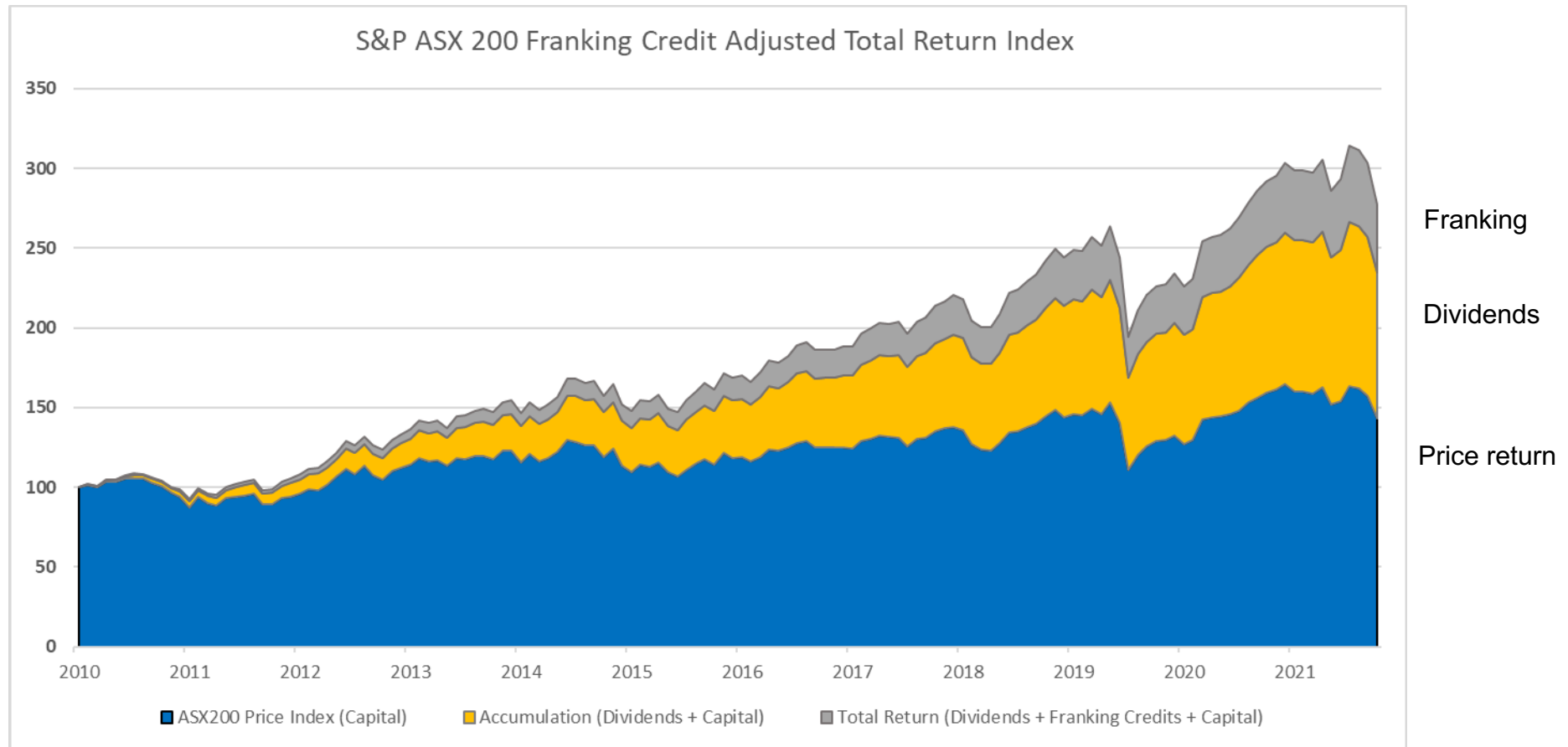
Australian asset class returns



Australian shares are an important consideration for income investors.

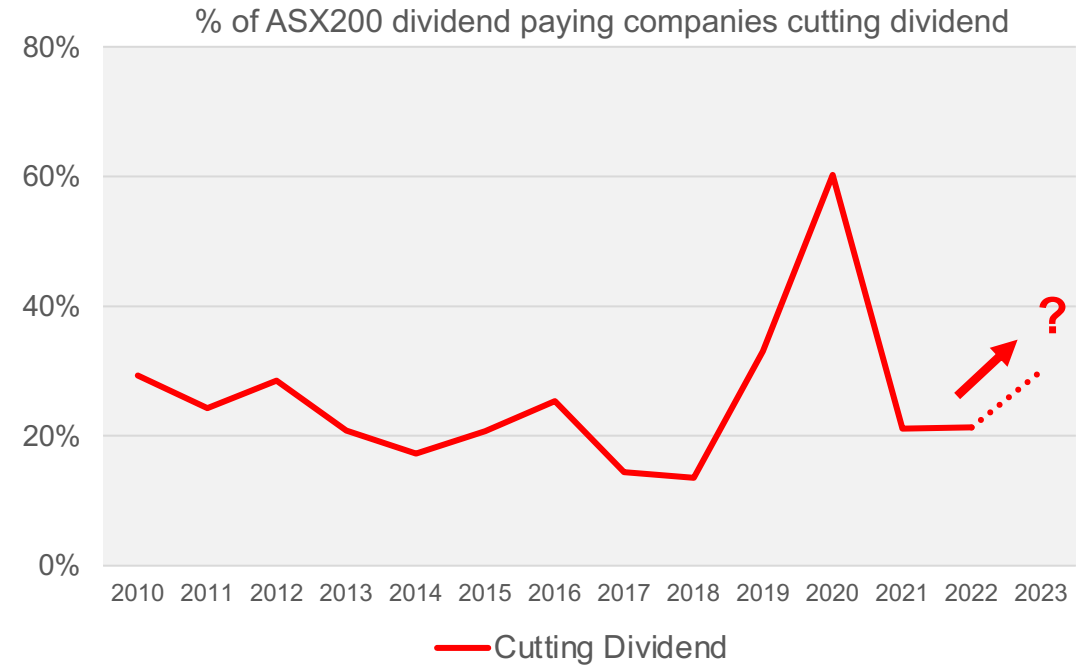
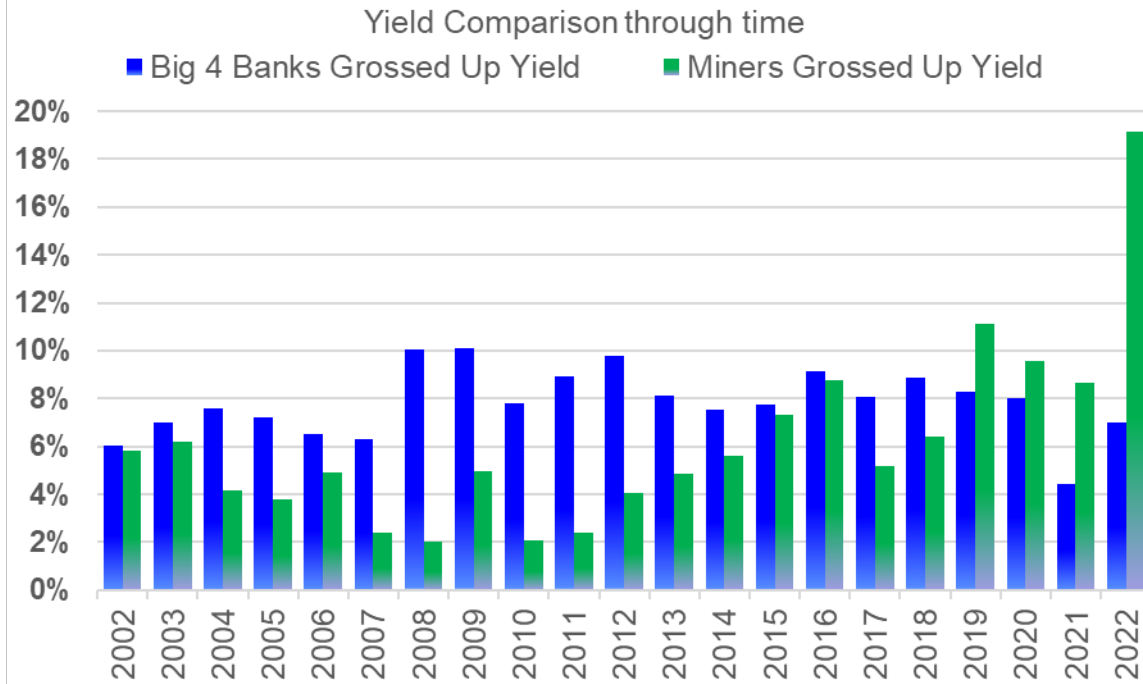
Sustainable Yield Focus

Dividend income and franking are powerful components of total return.



Sustainable Yield Focus

The sustainability of yield has never been more important.



Active management is **critical**.

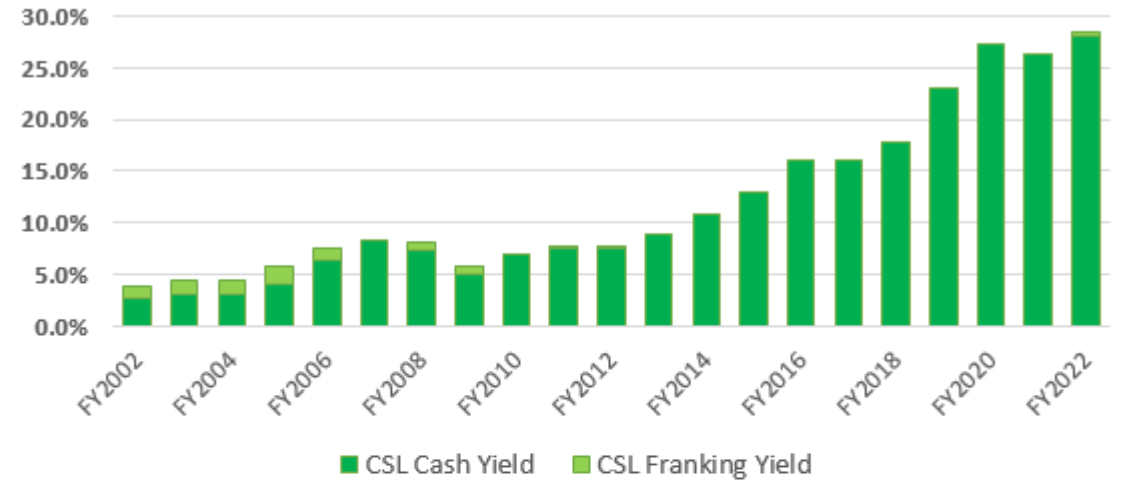
Deep fundamental analysis of each company has never been more important.

What matters for sustainable income

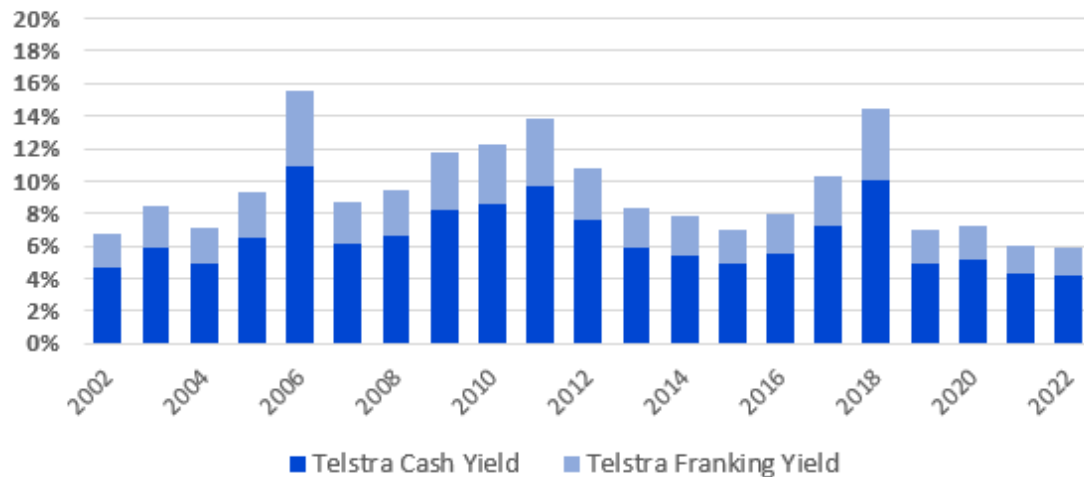
CSL aggregate yields through time



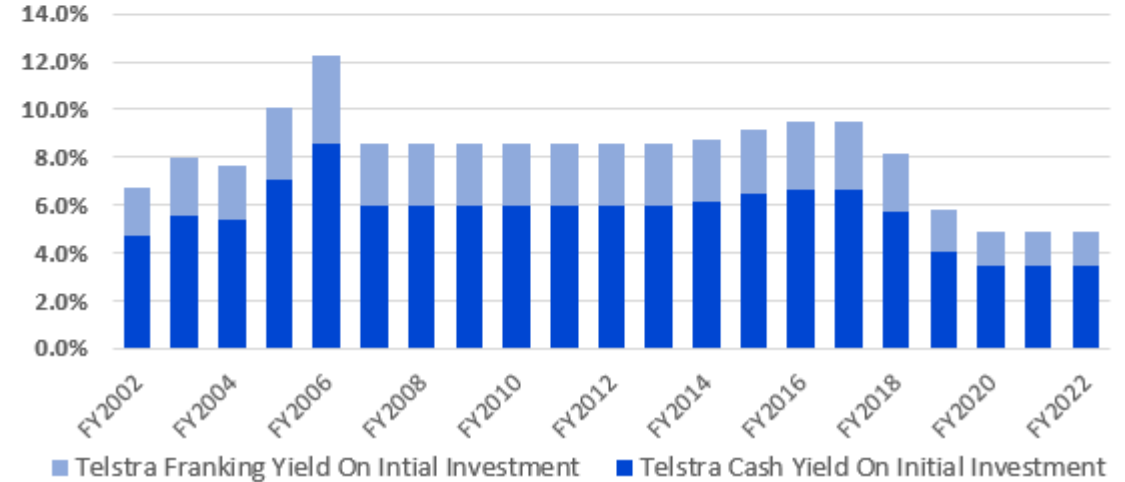
CSL annual yield on intial investment



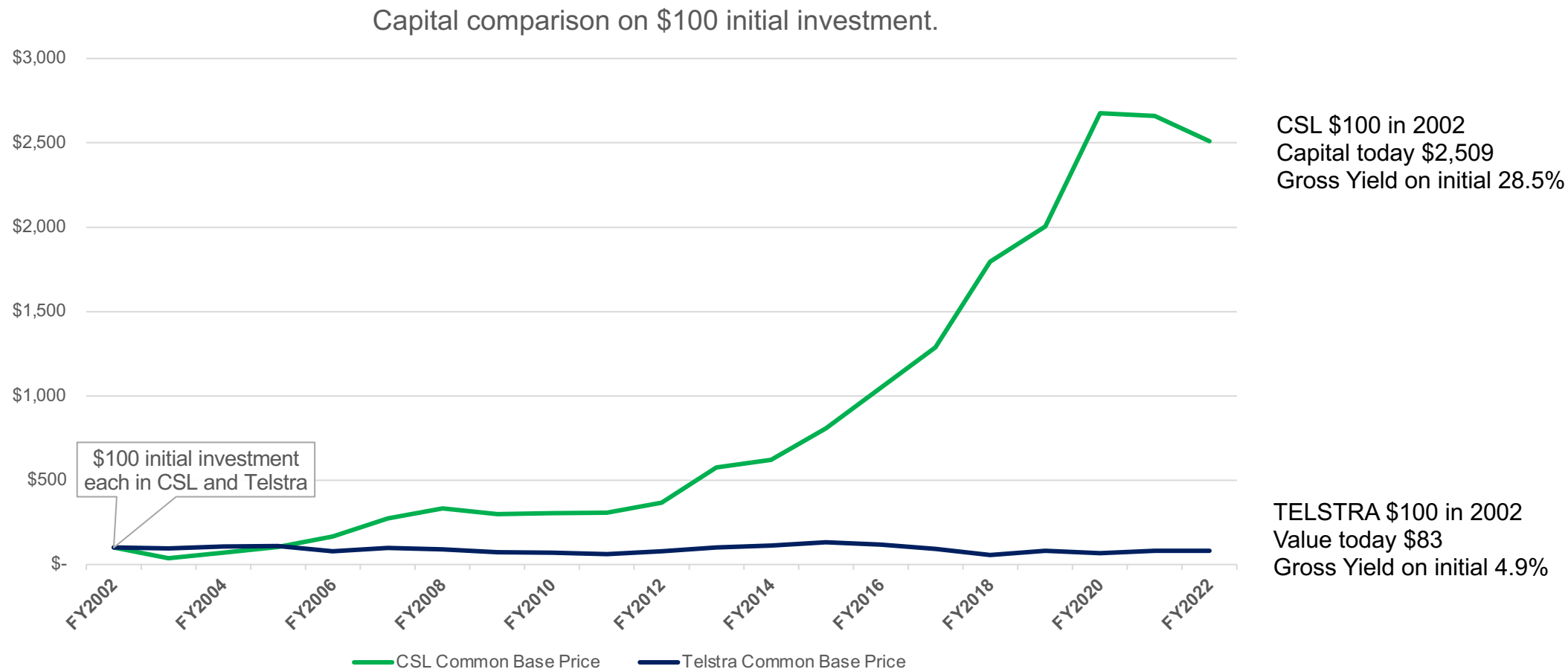
Telstra aggregate yields through time



Telstra annual yield on intial investment



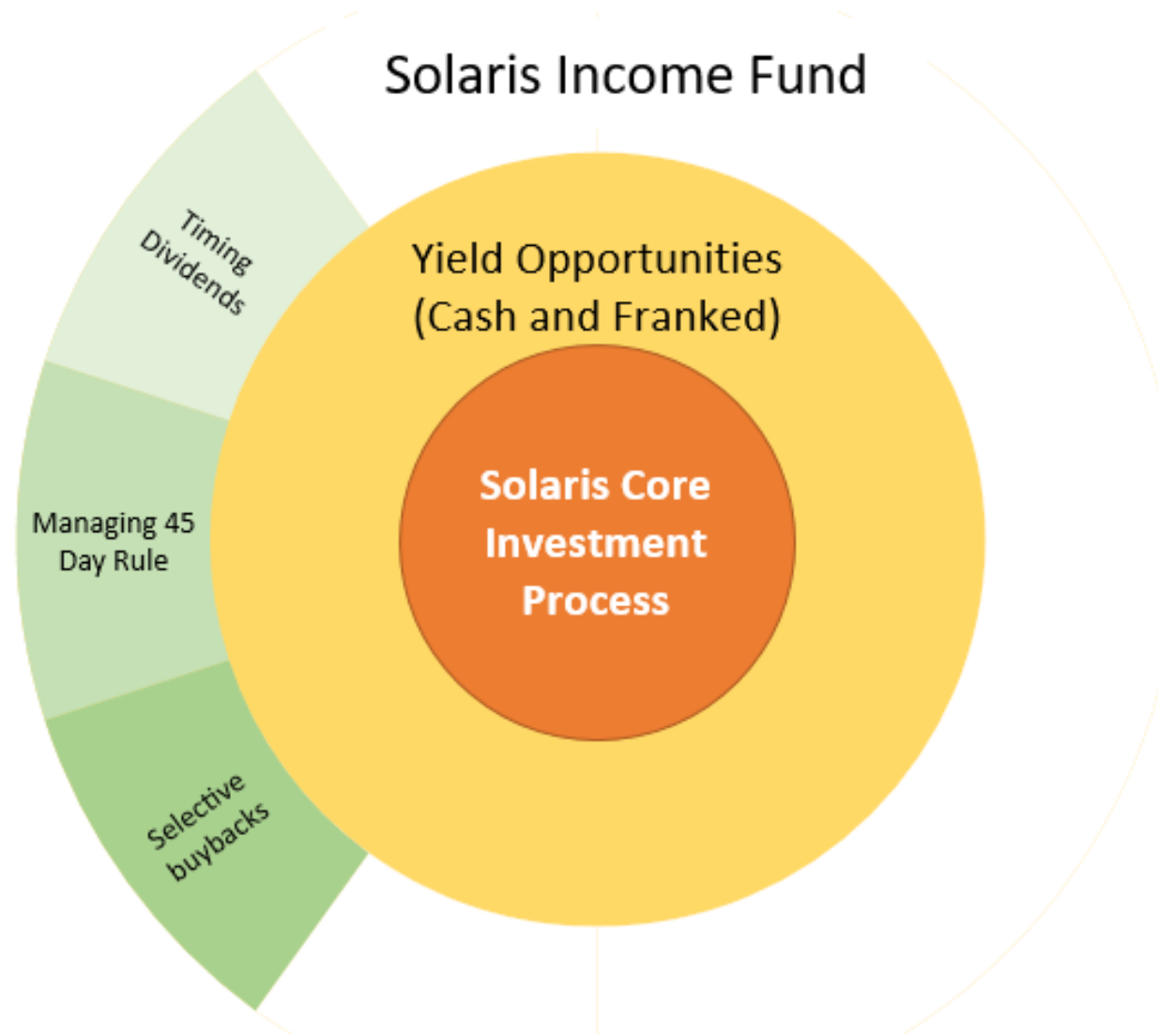
What matters for sustainable income... *GROWTH*



Growth really matters

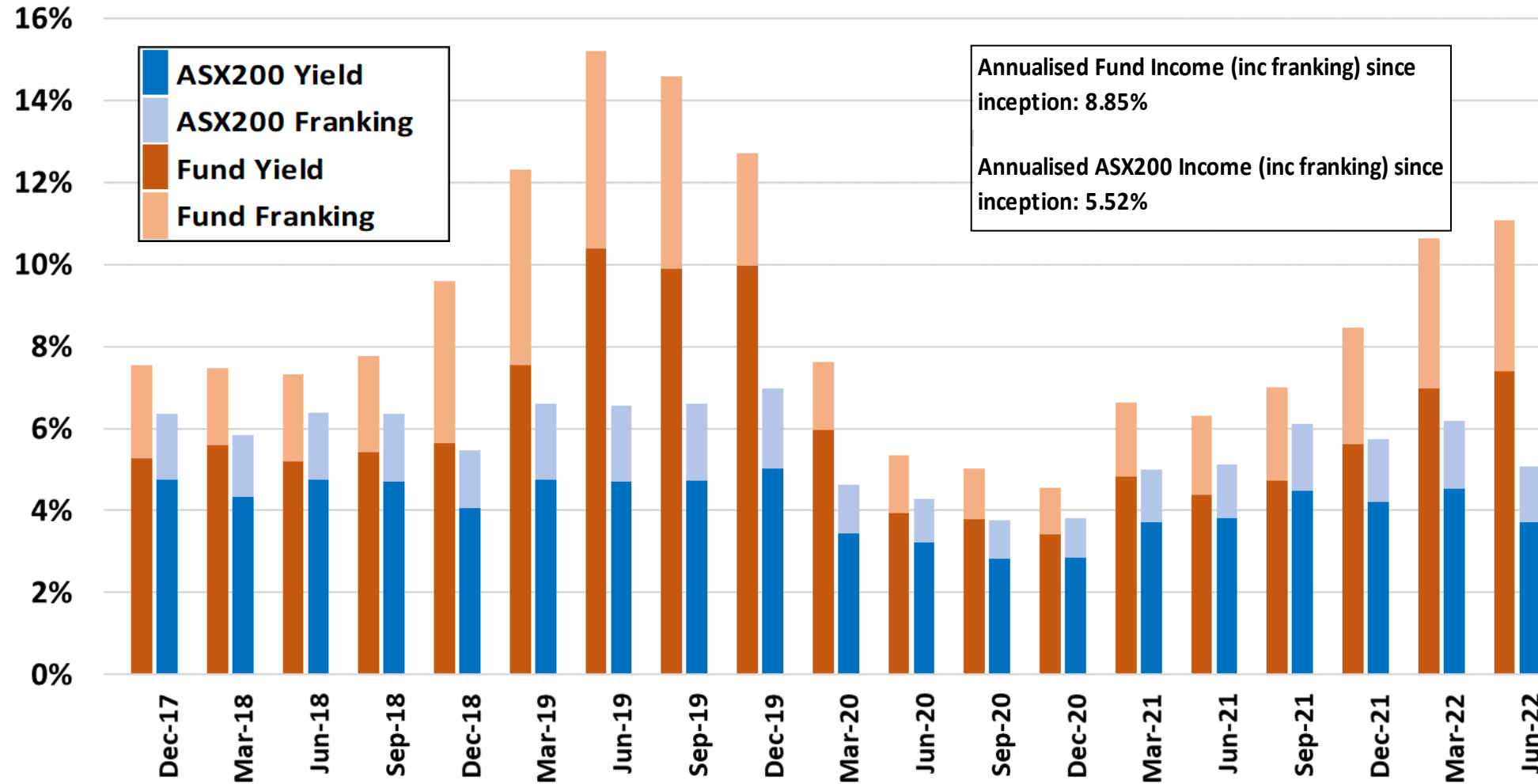
- Look through the noise – investing is a long game
- Timing dividends is important – but **growing** your capital is critical

How we invest



How we invest

Solaris Australian Equity Income Fund Rolling 1 Year Yield (Net of fees) as at 30-Jun-2022*



Annualised Fund Income (inc franking) since inception: 8.85%

Annualised ASX200 Income (inc franking) since inception: 5.52%

Note: Past performance is not indicative of future performance.

Source: Iress, Solaris

Growth matters



*Yield is important but **growth matters.***